## RECEIVED 2011 JUN - 1 PM 2: 42 IDAHO PUBLIC UTILITIES COMMISSION

## BEFORE THE IDAHO PUBLIC UTILITIES COMMISSION

IN THE MATTER OF THE APPLICATION	)	
OF IDAHO POWER COMPANY FOR	)	
AUTHORITY TO INCREASE ITS RATES	)	CASE NO. IPC-E-11-08
AND CHARGES FOR ELECTRIC SERVICE	)	
TO ITS CUSTOMERS IN THE STATE OF	)	
IDAHO.	)	
	)	

IDAHO POWER COMPANY

DIRECT TESTIMONY

OF

STEVEN R. KEEN

- 1 Q. Please state your name, address, and present
- 2 occupation.
- 3 A. My name is Steven R. Keen and my business
- 4 address is 1221 West Idaho Street, Boise, Idaho. I am
- 5 employed by Idaho Power Company ("Idaho Power" or
- 6 "Company") as Vice President, Finance and Treasurer.
- 7 Q. What is your educational background?
- 8 A. I graduated with high honors in 1981 from
- 9 Idaho State University, receiving a Bachelor of Business
- 10 Administration degree in Accounting. I have also attended
- 11 numerous seminars and conferences on accounting and finance
- 12 issues related to the utility industry. I am a Certified
- 13 Public Accountant licensed in the state of Idaho.
- 14 Q. Please describe your business experience with
- 15 Idaho Power.
- 16 A. I joined Idaho Power in September 1982 in the
- 17 Property Accounting Department. In March 1983, I
- 18 transferred to the Tax Department as a Tax Accountant.
- 19 From that time through December 1998, I advanced through
- 20 various positions in the Tax Department, including Property
- 21 Tax Representative, Tax Research Coordinator, and, finally,
- 22 Corporate Tax Director. In January 1999, I became
- 23 President of IDACORP Financial Services. In June of 2006,
- 24 I accepted the position of Vice President and Treasurer of
- 25 Idaho Power and IDACORP, Inc. ("IDACORP") and on June 1,

- 1 2010, I became Vice President, Finance and Treasurer of
- 2 Idaho Power and IDACORP.
- In the course of my duties with Idaho Power, I
- 4 presented testimony in Idaho Power's last two general rate
- 5 cases before the Idaho Public Utilities Commission
- 6 ("Commission"), Case Nos. IPC-E-07-08 and IPC-E-08-10,
- 7 respectively. I have also presented testimony in a general
- 8 rate case before the Public Utility Commission of Oregon
- 9 ("OPUC"). In addition, I have presented tax testimony to
- 10 the Internal Revenue Service as well as tax and/or
- 11 capitalization rate testimony to the Departments of Revenue
- 12 and Taxation for Idaho, Oregon, Wyoming, and Nevada.
- Q. What are your duties as Vice President,
- 14 Finance and Treasurer of Idaho Power as they relate to this
- 15 proceeding?
- 16 A. I oversee the direct financial planning,
- 17 procurement, and investment of funds for Idaho Power, as
- 18 well as supervise corporate liquidity management. I also
- 19 have oversight and responsibility for our financial
- 20 reporting, both internal and external, and our investor
- 21 relations function.
- 22 My duties and responsibilities include various
- 23 aspects of all the Company's financings and other financial
- 24 matters. With respect to long-term financings, sale of
- 25 bonds and sale of equity, my duties include development of

- 1 financial plans with senior officers, meeting with
- 2 representatives of investment banking firms that are
- 3 interested in underwriting Idaho Power securities,
- 4 discussions with credit rating agencies, assisting in
- 5 preparation of financial material (including Registration
- 6 Statements filed with the Securities and Exchange
- 7 Commission), representing the Company at informational
- 8 meetings for investment banking firms, reviewing
- 9 information relative to the Company's financings, and
- 10 recommending disposition of net proceeds. With respect to
- 11 short-term financings, these duties and responsibilities
- 12 include negotiation of lines of credit with commercial
- 13 banks and overseeing the sale of commercial paper.
- Q. Do your responsibilities include communicating
- with members of the financial community?
- 16 A. Yes. I am in continuous contact with
- 17 individuals representing investment and commercial banking
- 18 firms, credit rating agencies, insurance companies,
- 19 institutional investment firms, and other organizations
- 20 interested in publicly traded securities, all of whom
- 21 actively follow IDACORP and Idaho Power. Along with the
- 22 Company's Chief Financial Officer and the Director of
- 23 Investor Relations, my responsibilities include keeping
- 24 these representatives of the financial community informed
- 25 of the Company's financial condition, arranging meetings

- 1 with these individuals and Idaho Power's senior executive
- 2 management, and visiting with financial representatives in
- 3 their respective offices. Some of these members of the
- 4 investment community have followed the electric utility
- 5 industry for an extended period of time and have a great
- 6 deal of expertise in the financial problems and prospects
- 7 of utilities.
- 8 Through my continuous contact with the financial
- 9 community and review of investment banking analytical
- 10 reports and articles issued by these firms and the rating
- 11 agencies, I am able to keep informed on trends, interest
- 12 rates, financing costs, security ratings, and other
- 13 financial developments in the public utility industry.
- Q. Are you a member of any professional societies
- 15 or associations?
- 16 A. Yes. I am a current member and past board
- 17 president of the Idaho Society of Certified Public
- 18 Accountants. I am a current member of and past council
- 19 member of the American Institute of Certified Public
- 20 Accountants. I am a current member and past board chairman
- 21 of the Associated Taxpayers of Idaho. I am the current
- 22 board chairman of the Idaho Tax Foundation. I am a member
- 23 of the Idaho Association for Financial Professionals.
- 24 Also, in 2008, I was appointed by Idaho Governor Otter to

- 1 the Board of Commissioners for the Idaho Housing and
- 2 Finance Association.
- In addition to the above activities, I attend
- 4 numerous conferences and seminars of these and other
- 5 utility professional groups, such as the Edison Electric
- 6 Institute, on a regular basis. Through participation in
- 7 these events, I gain additional information and insights
- 8 into the financial developments affecting Idaho Power, as
- 9 well as the electric utility industry.
- 10 Q. What is the purpose of your testimony in this
- 11 proceeding?
- 12 A. I am sponsoring testimony discussing financial
- 13 risk factors generally, risk factors that are unique to
- 14 Idaho Power which justify the return on equity ("ROE")
- 15 point estimate supported in the Direct Testimony of Idaho
- 16 Power's ROE expert Dr. William E. Avera as the minimum
- 17 acceptable ROE for Idaho Power, the use of a forecasted
- 18 year-end 2011 capital structure, the embedded cost of long-
- 19 term debt and the resultant overall cost of capital used to
- 20 compute the Company's revenue requirement.
- Q. What exhibits are you sponsoring?
- A. I am sponsoring Exhibit Nos. 11-13.
- 23 I. COST OF EQUITY POINT ESTIMATE
- Q. What ROE is the Company requesting in this
- 25 proceeding?

- 1 A. The Company requests 10.5 percent as the point
- 2 estimate to be used for cost of equity.
- 3 Q. Does that point estimate align with the
- 4 recommendations made by the Company's outside expert
- 5 regarding the Company's cost of capital?
- A. Yes. The recommendation is within the range
- 7 suggested by Dr. Avera but at the low end of his "bare
- 8 bones" recommended range. The Company's recommendation is
- 9 submitted with the belief that it is the minimum required
- 10 ROE necessary to not weaken the ability to attract capital
- 11 at reasonable rates in today's financial markets.
- 12 Q. How did you arrive at your recommendation?
- A. While I feel my later discussion of risk
- 14 factors justifies a ROE in excess of 10.5 percent, as
- 15 supported by Dr. Avera, I have taken into account the
- 16 general level of economic conditions in Idaho Power's
- 17 service territory and selected the lowest end of the
- 18 recommended range. The Commission has signaled in recent
- 19 orders that it is sensitive to the burdens and impacts the
- 20 current economic conditions have placed upon the Company's
- 21 service territory. Idaho Power has heard that message,
- 22 and, correspondingly, has adopted a conservative approach
- 23 in all areas of this rate filing. In that light, the
- 24 Company is seeking here a minimum level of ROE at 10.5
- 25 percent.

- 1 Q. Did you consider the recent ROE decisions in
- 2 the Idaho jurisdiction?
- A. Yes. Two cases that were reviewed in regard
- 4 to this filing were the Avista Corporation's ("Avista")
- 5 general rate case which was settled in October of 2010 and
- 6 the Rocky Mountain Power general rate case reconsideration
- 7 order issued in April 2011. In the Avista case, a
- 8 settlement agreement was reached, and both the settlement
- 9 and the Commission's final order approving the settlement
- 10 were silent as to an adjustment to Avista's authorized ROE.
- 11 Order No. 32070, Case No. AVU-E-10-01. Prior to this
- 12 settlement, in 2009, Avista had received a 10.5 percent ROE
- 13 in the Idaho jurisdiction, which equaled Idaho Power's
- 14 then-current authorized ROE.
- The recent ROE of 9.9 percent that was set in the
- 16 decision for PacifiCorp's, d/b/a Rocky Mountain Power, was
- 17 notable and somewhat concerning. Reconsideration Order No.
- 18 32224, PAC-E-10-07. With the rate set below 10 percent,
- 19 the initial reaction by the financial community was that it
- 20 seemed very low and could signal a move toward a less
- 21 favorable regulatory environment in Idaho. However, I
- 22 think Rocky Mountain Power's position as a utility can be
- 23 distinguished from Idaho Power's, thus justifying a
- 24 difference in authorized ROE.

- 1 Q. Please discuss the differences between Rocky
- 2 Mountain Power and Idaho Power that justify a difference
- 3 in authorized ROE
- 4 A. Certainly. First, you must consider that Rocky
- 5 Mountain Power's parent company, PacifiCorp, is a larger,
- 6 multijurisdictional utility. It also carries a higher
- 7 overall corporate credit rating than Idaho Power with
- 8 Standard & Poor's, although Moody's rates Rocky Mountain
- 9 Power and Idaho Power equally. Looking at the Standard &
- 10 Poor's ratings publication on April 30, 2011, PacifiCorp
- 11 carries an A- corporate credit rating compared to Idaho
- 12 Power's BBB. This is a full two step advantage and conveys
- 13 that Idaho Power is viewed as having more risk relative to
- 14 PacifiCorp by Standard & Poor's. Second, the fact that
- 15 PacifiCorp is owned by MidAmerican Energy Holdings Co.,
- 16 which is privately held and majority owned by Berkshire
- 17 Hathaway (which carries an AA+ corporate credit rating),
- 18 was also pointed out in the Standard & Poor's document.
- 19 Unlike PacifiCorp, Idaho Power does not have a stronger
- 20 parent company to look to in times of financial distress.
- 21 In fact, IDACORP's credit metrics are slightly lower than
- 22 Idaho Power's.
- As you will see later in my testimony, recent
- 24 regulatory decisions in the Idaho jurisdiction affecting
- 25 Idaho Power have been viewed as being credit supportive and

- 1 have helped stop a general decline in Idaho Power's credit
- 2 ratings. While a lower ROE was recently granted to one
- 3 utility in the Idaho jurisdiction, the facts and
- 4 circumstances surrounding that single decision do not
- 5 necessarily extend to Idaho Power. Considering the
- 6 differences in size and credit quality, there is certainly
- 7 evidence to support that Idaho Power should be granted an
- 8 ROE higher than the recent decision for PacifiCorp's
- 9 subsidiary, Rocky Mountain Power, in Idaho. My recommended
- 10 10.5 percent ROE is justifiably higher than the Rocky
- 11 Mountain Power decision, in line with the previous Avista
- 12 decision, and at the lower end of the range currently
- 13 recommended by Dr. Avera.

## 14 II. RISK FACTORS

- 15 Q. Could you briefly outline the risks
- 16 confronting the Company that form the basis for your
- 17 recommendation of a 10.5 percent ROE as the minimum
- 18 acceptable authorized return?
- 19 A. Yes. I will summarize them here and discuss
- 20 them in greater detail later in my testimony. I believe
- 21 that, at a minimum, a 10.5 percent ROE is required to
- 22 properly account for the risks confronting Idaho Power for
- 23 the following reasons:

24

25

- 1 (1) The general decline in credit quality
- 2 of the Company and its impact on meeting ongoing capital
- 3 funding requirements;
- 4 (2) The difficulty in earning an actual
- 5 return on capital on a sustained basis that is near the
- 6 Company's authorized rate of return;
- 7 (3) The perceived risk in the financial
- 8 community associated with the variability of the Company's
- 9 hydroelectric generating base and risks associated with
- 10 variances in the weather:
- 11 (4) The renewal of federal licenses for the
- 12 Company's hydroelectric projects, primarily the Hells
- 13 Canyon Complex, which provides on average 40 percent of the
- 14 Company's total generating capacity, and particularly the
- 15 cost of relicensing that project;
- 16 (5) The impact of large and growing
- 17 Qualifying Facility ("QF") related expenditures;
- 18 (6) The difficulty of the Company to
- 19 recover on a timely basis the significant capital
- 20 investment required for present and growing electrical
- 21 requirements and service reliability for its customers; and
- 22 (7) The Company's small size and
- 23 concentrated regulatory risk (i.e., 95 percent of our
- 24 business is in Idaho).

25

- 1 Q. Are some of these risk conditions the same
- 2 risk conditions that have been raised in past Idaho Power
- 3 rate proceedings?
- 4 A. Yes. Most of these risks have existed with
- 5 the Company over the years but their impacts and
- 6 significance can change (and have changed) and I attempt to
- 7 address those implications here.
- 8 Q. Are there other risks, less specific to Idaho
- 9 Power, that also impact your recommendation?
- 10 A. Yes. There are general financial risks such
- 11 as increased volatility in the financial markets and what I
- 12 view as a heightened sensitivity to risk exposure that has
- 13 evolved since the United States housing market began
- 14 experiencing problems in 2007, and which was magnified by
- 15 the very significant disruption in the financial markets
- 16 that occurred in 2008. There are also industry specific
- 17 risks, such as unknown costs relative to carbon emissions,
- 18 an industry-wide need for infrastructure improvements, and
- 19 increased capital investment, as well as inflationary
- 20 pressures that increase costs of both operating expenses
- 21 and capital outlays. While the financial disruption has
- 22 mitigated somewhat, particularly in relation to corporate
- 23 finance in the past year, the improvement has been met with
- 24 interest rate uncertainty and a growing fear that future
- 25 borrowing costs could rise dramatically. Recently, the

- 1 Federal Reserve has indicated that it may be less active in
- 2 its effort to keep interest rates low, which creates
- 3 expectations for rising debt costs in the near future. All
- 4 of these factors combine to make a challenging environment
- 5 in which the Company must compete with others in the
- 6 electric utility industry, for both resources and capital,
- 7 to serve the needs of its customers and shareowners. While
- 8 I do not intend to elaborate further on more general risks,
- 9 they are factors worthy of note that point to increased
- 10 risks for the Company.
- 11 1. <u>Declining Credit Ratings</u>.
- 12 Q. What is the status of Idaho Power's credit
- 13 ratings?
- 14 A. Idaho Power's credit ratings as of March 31,
- 15 2011, are as follows:

	Standard & Poor's	Moody'&
Corporate Credit Rating	BBB	Baa 1
Senior Secured Debt	A-	A2
Senior Unsecured Debt	BBB	Baa 1
Short-Term Tax-Exempt Debt	BBB/A-2	Baa 1
Commercial Paper	A-2	P-2
Credit Facility	None	Baa 1
Rating Outlook	Stable	Stable

- Q. Standard & Poor's Corporation ("S&P")
- 17 downgraded the Company's credit rating in January of 2008.
- 18 What prompted this action?

- 1 A. S&P lowered the corporate credit ratings for
- 2 both Idaho Power and IDACORP from BBB+ to BBB, citing cash
- 3 flow concerns, the then-current proposed general rate
- 4 settlement in Case No. IPC-E-07-08, and specifically
- 5 mentioning the impacts of declining load growth. S&P's
- 6 research update on January 31, 2008, stated:
- 7 The rating action was driven by a 8 gradual deterioration of cash flow 9 coverage and last week's proposed 10 general rate case settlement, which 11 does not sufficiently address long-12 ratemaking issues tied 13 load rising costs and 14 pressures. Over time, average credit 15 metrics have deteriorated, and the 16 company has been unable to stabilize 17 returns and cash flow with existing 18 The mechanisms. proposed rate 19 settlement calls for an average 5.2 20 percent rate increase but does not 21 settle some important, policy-22 related issues in the case, such as 23 the use of a forecasted test year or 24 the appropriate level of the load 25 growth adjustment credit.
- Q. Have there been other recent rating agency
- 27 actions?
- 28 A. Yes. In the intervening time between the S&P
- 29 action and this filing, both Fitch Ratings and Moody's
- 30 Investors Services, Inc. ("Moody's") changed their ratings
- 31 outlooks for both Idaho Power and IDACORP from "stable" to
- 32 "negative" in 2008 then back to "stable" in 2010. On July
- 33 8, 2009, Moody's reaffirmed their negative outlook on Idaho

- 1 Power's corporate credit rating and commented regarding
- 2 their continued concern:

3 Key concerns continue to focus on 4 hydro conditions given 5 persistence of drought conditions 6 during the past decade and higher 7 historical planned average 8 capital spending despite 9 steps to curtail or delay certain 10 projects. Moreover, while key credit 11 metrics are beginning to 12 upward, further strengthening 13 cash flow and continued conservative 14 financing strategies are necessary 15 to allay our concerns and improve 16 the company's weak position within 17 the Baa1 rating category. 18 accomplish this, continued support 19 from state regulators in anticipated 20 future general rate cases will also 21 remain an important rating driver.

- On March 30, 2010, Moody's revised its outlook for
- 23 both Idaho Power and IDACORP back to stable with the
- 24 following comments in a press release:

25 The change to a stable rating 26 for outlook IPC reflects 27 company's strengthened financial and 28 operating profile resulting from a 29 series of regulatory decisions 30 during 2009 and 2010, which evidence 31 a strong support for credit quality.

- On the same date, in its updated credit opinion for
- 33 Idaho Power, Moody's cited the following in regard to how a
- 34 supportive regulatory environment bodes well for credit
- 35 quality:

- 1 regulatory Favorable practices 2 which IPC's Idaho, is principal 3 jurisdiction, include 1) a relatively 4 swift seven month statutory period 5 governing rate cases; 2) frequent 6 decisions based on settlements instead 7 of litigated proceedings; 3) reasonable 8 allowed returns on equity; 4) reliance 9 on an assortment of cost tracking and 10 adjustment mechanisms, 11 utilization of single-issue rate cases 12 and partially forecast test years to 13 avoid undue rate lag; and 5) 14 approval of future rate treatment for 15 certain capital investments allowed 16 under state law.
- 17 Q. Does this indicate that credit ratings of
- 18 Idaho Power are now on an upward path?
- 19 A. No. I do believe recent regulatory actions
- 20 combined with more positive actual financial results have
- 21 stopped the decline in Idaho Power's credit ratings.
- 22 However, I also believe Idaho Power will need to show
- 23 sustained results before movement in a positive direction
- 24 occurs. In the Moody's credit opinion on March 31, 2010,
- 25 it offered the following comments on what would be required
- 26 to move the Company's credit ratings upward:
- 27 A rating upgrade is unlikely in the 28 near-to-medium term; however, IPC's 29 rating outlook could turn 30 positive if the benefits from recent 31 rate relief carry through and there 32 are no material changes in 33 degree of regulatory supportiveness 34 in future rate filings.

1 In regard to what could move Idaho Power's ratings 2 down, it commented: 3 The rating would likely be revised 4 downward if the recently improved 5 regulatory support wanes or 6 conservative funding strategies are 7 not adhered to, thereby contributing 8 to undue pressure on metrics. 9 10 They also offered specific comments regarding cash 11 flow metrics, indicating that sustainable levels of 12 improvement would be needed to support a positive outlook 13 and that poor metrics for an extended period of time could 14 result in a ratings downgrade. 15 0. Did Standard & Poor's offer any similar 16 comments? In S&P's May 20, 2011, research report, 17 Α. Yes. 18 it noted the following in its credit outlook: 19 reflects The stable outlook 20 expectation of sufficient operating 21 flows to support financial 22 metrics that are adequate for the 23 ratings, the ability to internally 24 fund а significant portion 25 capital expenditures, and adequate 26 management regulatory of 27 relationships. We could lower the ratings if the company does 28 29 carefully manage costs and 30 investments to ensure full recovery 31 maintenance the of credit 32 metrics, especially in light of a 33 weakening economy. We could raise 34 the ratings if the company is able 35 to consistently achieve stronger 36 significantly financial 37 metrics, including adjusted FFO to

- debt of 20% or more and adjusted debt to capital of 50% or less, in addition to solidly managing regulatory relationships, but higher ratings are unlikely in the near term.
- 7 Q. Given that, do you believe that the current
- 8 credit ratings of Idaho Power are adequate?
- 9 A. Yes. Idaho Power is able to raise capital in
- 10 today's markets with its current ratings. However, new
- 11 debt/bond issues are at a higher cost than if Idaho Power's
- 12 credit ratings were higher (i.e., the higher the credit
- 13 rating, the lower the debt financing cost).
- One large threat to Idaho Power's current ratings is
- 15 unforeseen risk. Should an unforeseen event cause Idaho
- 16 Power's short-term credit ratings to be lowered, it could
- 17 become extremely difficult for the Company to issue
- 18 commercial paper. The commercial paper market is very
- 19 competitive, and a reduction to the Company's short-term
- 20 credit rating would make its commercial paper illiquid in
- 21 the market and more expensive to issue. This would
- 22 significantly limit the options Idaho Power has available
- 23 to meet ongoing cash requirements, such as funding capital
- 24 improvements and paying for deviations in power supply
- 25 costs, and would likely result in higher interest costs
- 26 that ultimately flow through to the Company's customers.
- 27 The unforeseen risk has a potentially greater impact when a

- 1 company is closer to the bottom of what is considered
- 2 "investment grade."
- Q. What is the lowest rating that is considered
- 4 investment grade?
- 5 A. For S&P that rating is BBB-. Idaho Power's
- 6 corporate credit rating is currently one step above that
- 7 bottom rating. Its senior unsecured debt rating is at BBB
- 8 and its secured debt rating is currently at A-. A
- 9 significant concern for me, as the officer primarily
- 10 responsible for providing the Company's capital, is how
- 11 close Idaho Power is to the bottom of investment grade
- 12 status.
- Q. Can you illustrate the recent trend in ratings
- 14 for the Company and show the relationship to the level that
- 15 is considered investment grade?
- 16 A. Yes. I have sponsored Exhibit No. 11, which
- 17 clearly shows the downward trend to Company ratings and
- 18 shows how close the current ratings are to the bottom level
- 19 for investment grade companies.
- 20 2. Reasonable Actual Results.
- 21 Q. Do you have an opinion as to why the rating
- 22 agencies have taken their previous actions to reduce Idaho
- 23 Power's credit ratings?
- A. Yes, I do. I believe the single largest
- 25 contributor is the fact that the Company's actual results

- 1 have been significantly and consistently below its
- 2 authorized rate of return.
- 3 Q. Has the Company been able to earn its allowed
- 4 return on equity in recent years?
- 5 A. No. During the years 2004 and 2005, Idaho
- 6 Power's authorized return on equity was 10.25 percent. In
- 7 those years, the Company earned a ROE of 7.2 percent and
- 8 7.7 percent, respectively. In 2006, Idaho Power's actual
- 9 ROE was higher but still barely over 9 percent in a year
- 10 that enjoyed good hydro conditions. In 2007, Idaho Power
- 11 only earned an actual return on equity of 6.9 percent.
- 12 During 2008, Idaho Power actually earned 7.9 percent in a
- 13 year when the allowed return on equity was being debated
- 14 and ultimately decided to be reasonable at 10.5 percent.
- 15 In 2009, the Company earned 9.6 percent, and, in 2010, the
- 16 Company had its best year in recent memory earning a 10
- 17 percent ROE. However, as I will explain later in my
- 18 testimony Idaho Power was able to achieve a 10 percent ROE
- 19 in 2010 only because it was able to realize the benefits of
- 20 a tax method change. If you remove the one time benefits
- 21 of the tax method change, the ROE was only 7.9 percent in
- 22 2010.
- The gap between allowed and actual is guite evident
- 24 when placed on a graph, as depicted in the testimony of Mr.
- 25 Darrel Anderson.

- 1 Q. How is this continual earnings short-fall
- 2 perceived in the financial community?
- 3 A. I believe that the financial community and the
- 4 rating agencies are both focused on and concerned about
- 5 this short-fall. Recent ratings actions are looking
- 6 directly at the actual results of Idaho Power's regulatory
- 7 efforts. Both the investment community and the ratings
- 8 agencies expect actual rates of return to be near
- 9 authorized levels, or at least to occur at or above
- 10 authorized levels as often as they fall below them. They
- 11 are both also looking for more consistency in cash flows.
- 12 Q. What are the impacts if ratings agencies and
- 13 financial markets are continually disappointed with actual
- 14 results?
- 15 A. The impact is that the Company and its
- 16 customers eventually incur higher costs of capital. Lower
- 17 ratings actions contribute to higher costs of debt while
- 18 dissatisfaction in the financial markets can mean lower
- 19 stock valuation, which leads to greater numbers of equity
- 20 share issuances, ultimately driving total cost of capital
- 21 higher.
- Q. Did the regulatory stipulation and settlement
- 23 in Case No. IPC-E-09-30 ("Stipulation") have any impact on
- 24 the Company's ability to earn a better return on equity?

- 1 A. Yes. There were several benefits from the
- 2 Stipulation that were viewed favorably by the financial
- 3 community. The concept of having a minimum ROE that had a
- 4 methodology for achieving that return each year was helpful
- 5 and viewed as a very positive and supportive regulatory
- 6 decision. Additionally, the fact that a modest amount of
- 7 improvement in cash revenues was included as part of the
- 8 Stipulation added validity to the overall agreement. The
- 9 earnings support that was offered by the 9.5 percent
- 10 threshold return on equity was bolstered by the opportunity
- 11 to amortize additional accumulated deferred investment tax
- 12 credits ("ADITC"). That impact would have helped Company
- 13 earnings but would not have provided cash benefit. The
- 14 combined impacts of the rate adjustments that occurred on
- 15 June 1, 2010, offered cash flow benefits to the Company
- 16 while decreasing rates for customers. The combination of
- 17 these two items was viewed in a positive light.
- 18 Q. Did the Company actually amortize additional
- 19 ADITC in 2010?
- 20 A. No. Initial projections for the 2010 year
- 21 included additional amortization of up to \$25 million of
- 22 ADITC. By year end, no additional ADITC was utilized due
- 23 to the one-time benefit recognized for the tax method
- 24 change related to capitalized repair costs ("Repairs"). A
- 25 one-time tax benefit of \$44.5 million was recorded relating

- 1 to the 2009 and prior tax years. In addition, an \$11.7
- 2 million tax benefit for the estimated annual deduction was
- 3 recorded for the 2010 year. This issue remained in dispute
- 4 with the Internal Revenue Service during 2010; thus, a
- 5 liability for uncertain tax positions was also accrued
- 6 relating to these two amounts totaling \$14.7 million. With
- 7 \$56.2 million of positive income impacts netted with the
- 8 uncertain tax position liability of \$14.7 million, 2010 was
- 9 benefited by \$41.5 million of additional income. This
- 10 increase eliminated any need to amortize additional ADITC.
- 11 Q. Without the benefit of the Repairs method
- 12 change in 2010 is it likely the Company would have needed
- 13 to amortize additional ADITC?
- 14 A. Yes.
- Q. Will there be ongoing benefits from the
- 16 Repairs method change that could benefit the Company in
- 17 future years?
- 18 A. Yes. There is an ongoing tax benefit
- 19 associated with the Repairs deduction; it will provide some
- 20 benefit to 2011 and the full value of that benefit is
- 21 included in this rate filing as a decrease to expense.
- 22 This effectively lowers the annual request by approximately
- 23 \$8 million more than Idaho Power's prior Repairs deduction
- 24 methodology would have. In addition, the Company will
- 25 continue to have the ability to use the Repairs deduction

- 1 depending upon the amount of investment the Company makes
- 2 in future qualified repair items.
- 3 Q. You mentioned that a liability for uncertain
- 4 tax positions was established. How is that handled in the
- 5 future?
- 6 A. The issues surrounding the Repairs method
- 7 change were effectively settled with the Internal Revenue
- 8 Service in April of 2011. The result of that settlement
- 9 utilized all but approximately \$3 million of the liability.
- 10 In other words, approximately \$12 million of concessions
- 11 were made, lowering the tax benefit of the Repairs method
- 12 change, in order to reach agreement. The remaining \$3
- 13 million of benefit is expected to be recognized in the
- 14 second quarter of 2011.
- 15 Q. Do you expect to need to amortize additional
- 16 ADITC in the 2011 year?
- 17 A. Yes. In the Company's recent first quarter
- 18 earnings release, Idaho Power reaffirmed its expectation
- 19 that in 2011 it will need to amortize up to \$15 million of
- 20 additional ADITC. The \$15 million was unchanged from Idaho
- 21 Power's original estimates for the year. This amount,
- 22 however, did not include the benefit of the \$3 million of
- 23 uncertain tax position liability reversal since that event
- 24 occurred after the quarter end. Even with that adjustment,
- 25 it is expected that the Company will be below the 9.5

- 1 percent return on year end common equity in the Idaho
- 2 jurisdiction such that additional amortization of ADITC
- 3 will be needed.
- 4 Q. Are there any other potential one-time
- 5 adjustments that could benefit 2011?
- 6 A. An additional tax method change relating to
- 7 the 2009 income tax return occurred in 2010, the income tax
- 8 benefits of which were offset by recording a liability for
- 9 uncertain tax positions equal to 100 percent of the
- 10 benefit. This method change relates to Idaho Power's
- 11 method of capitalizing overhead costs for tax purposes
- 12 ("UNICAP"). The method change for UNICAP was not a
- 13 taxpayer initiated method change but was based on
- 14 methodology derived by the Internal Revenue Service. The
- 15 methodology was new, and while benefiting the Company with
- 16 additional current tax benefits, created results similar to
- 17 a method change proposed by the Company in previous years
- 18 that was later contested and significantly reduced by the
- 19 Internal Revenue Service. The size of the change was also
- 20 of such a magnitude that it elevated Idaho Power's 2009
- 21 refund claim to a level that required approval by the U.S.
- 22 Congress's Joint Committee on Taxation ("Joint Committee").
- 23 Given all of these facts, the Company established a
- 24 liability for uncertain tax positions which netted against
- 25 the original claim bringing the 2010 net tax benefit to \$0.

- 1 At year end 2010, the gross UNICAP method change
- 2 impact was approximately \$60 million. As time passes, this
- 3 benefit at inception becomes smaller as depreciation
- 4 continues to be claimed on the property additions to which
- 5 the overheads related. The amount at March 31, 2011, was
- 6 \$58 million; however, additional benefits for new
- 7 deductions relating to ongoing years will also be recorded
- 8 if the issue is ultimately approved by the Joint Committee.
- 9 In April 2011, the UNICAP issue was submitted along
- 10 with the rest of the 2009 tax return to the Joint Committee
- 11 for review. The Company believes submission at this early
- 12 date enhances the possibility for resolution in 2011. If
- 13 approval is received, a net benefit in excess of \$60
- 14 million is expected to be recognized in 2011. If this
- 15 occurs, it will likely eliminate the need to amortize any
- 16 additional ADITC in 2011, and the Company will likely
- 17 exceed its authorized ROE of 10.5 percent. Amounts over
- 18 the 10.5 percent level in 2011 will be available for
- 19 sharing under the 2010 Stipulation.
- 20 Additionally, if the UNICAP benefit is recognized in
- 21 2011, Idaho Power will not have used any of the \$45 million
- 22 of ADITC available to it under the settlement agreement.
- 23 Thus, these deferred tax benefits would be preserved for
- 24 future periods to benefit customers or could be used for
- 25 other regulatory considerations.

- 1 Q. Are the ongoing benefits from the UNICAP
- 2 method change included in this case similar to the Repairs
- 3 method change?
- A. At this time, they are not included because
- 5 the Joint Committee has not approved the Company's 2009
- 6 refund. However, a UNICAP deduction consistent with Idaho
- 7 Power's prior method has been included, thus providing some
- 8 rate benefit. If approval is received from the Joint
- 9 Committee, it would be appropriate for the increased annual
- 10 benefits to be included in a general rate case.
- 11 Q. Are there other tax benefits that you are
- 12 aware of that could benefit the current or future periods?
- A. At this time, there are no other anticipated
- 14 or pending method change issues and the Company has no
- 15 major changes to its tax policy that would deliver
- 16 significant benefits to either 2011 or future years. The
- 17 two large items that have occurred recently are rare, and
- 18 even more unusual to have the impacts from two such
- 19 adjustments so close together in time. There is a federal
- 20 tax depreciation benefit known as Bonus Depreciation that
- 21 was granted to a broad range of taxpayers, including Idaho
- 22 Power, and while providing cash benefits to the Company, it
- 23 does not have income benefits such as either the Repairs or
- 24 UNICAP methods. Bonus Depreciation has been utilized by
- 25 the federal government, off and on, for the last decade as

- 1 an economic stimulus measure. The Company has typically
- 2 taken advantage of the deduction when offered. Cash flow
- 3 will be benefited in 2011 by the Bonus Depreciation
- 4 deduction. Current tax expense will be lower with an
- 5 offsetting deferred tax that leaves the income impact at
- 6 \$0. The deferred taxes will add to the balance of
- 7 accumulated deferred income taxes at year end. The
- 8 accumulated deferred income tax balances, for items
- 9 included in rate base, are a net reduction to rate base,
- 10 thus benefiting customers. While Bonus Depreciation is
- 11 available in 2011 and 2012, there is no income or return on
- 12 equity support associated with this deduction.
- 13 Q. How do the ratings agencies view the impacts
- 14 of Bonus Depreciation?
- 15 A. Standard & Poor's issued an update
- 16 specifically on Bonus Depreciation on May 9, 2011. In that
- 17 report S&P generally concludes that bonus depreciation is
- 18 good for cash flow but that they do not see the same
- 19 positive impact on credit ratings. They make their point
- 20 strongly with two separate document headings. First, that
- 21 "Bonus Depreciation Will Improve Cash Flow . . ." then
- 22 " . . . But Not Credit Quality." Under the first heading,
- 23 S&P points out that Bonus Depreciation will increase cash
- 24 flow as well as cash flow metrics. Under the second
- 25 heading, S&P points out, "However, while we view bonus

- 1 depreciation as real cash that a company has at its
- 2 disposal, we minimize its importance in our fundamental
- 3 credit analysis because it is not sustainable." In Idaho
- 4 Power's discussions with both Moody's and Standard &
- 5 Poor's, they found it positive that the Company planned to
- 6 utilize the additional cash that results from Bonus
- 7 Depreciation to minimize existing and future capital
- 8 funding needs.
- 9 Q. Looking ahead, what does Idaho Power believe
- 10 is the broader implication of the previously discussed one-
- 11 time tax benefit?
- 12 A. The Company has delivered better financial
- 13 results in recent years, although still below its
- 14 authorized rates of return, due to the benefits of one-time
- 15 initiatives and the Stipulation. As seen in the prior
- 16 comments from the ratings agencies, the improved actual
- 17 results combined with a supportive regulatory environment
- 18 have been viewed positively. The one-time events related
- 19 to the Repairs method change allowed Idaho Power to finish
- 20 2010 without needing to amortize additional ADITC. In
- 21 2011, Idaho Power projects the need to amortize some
- 22 additional ADITC, unless another one-time event, the UNICAP
- 23 method, is approved by the Joint Committee. Both of these
- 24 events, the Repairs and UNICAP method changes, provide the
- 25 majority of their value in a single period. They may lift

- 1 a single year's performance, but they do not provide the
- 2 sustained, ongoing level of support needed by Idaho Power
- 3 to maintain or enhance its credit quality. Returning to
- 4 one of my earlier comments, in 2010, the Company looks
- 5 quite reasonable with a 10 percent actual return on equity;
- 6 it is far better than the years immediately prior.
- 7 However, when you remove the benefits of the Repairs method
- 8 change, the actual return would have been 7.9 percent
- 9 (assuming no additional amortization of ADITC). It is this
- 10 unassisted level of return that requires additional
- 11 regulatory support and calls for at least the very
- 12 conservative ROE of 10.5 percent that Idaho Power has
- 13 requested in this filing.
- 3. Hydro and Weather Variability.
- 15 Q. Please describe the risks specific to Idaho
- 16 Power's predominately hydroelectric generating base.
- 17 A. Idaho Power and its customers have
- 18 historically enjoyed the benefits of a hydroelectric-based
- 19 utility. The availability of hydroelectric power depends
- 20 on the amount of snow pack in the mountains upstream of
- 21 Idaho Power's hydroelectric facilities, reservoir storage,
- 22 springtime snow pack run-off, rainfall, temperature, and
- 23 other weather variability, combined with other stream flow
- 24 management considerations. During low water years, when
- 25 stream flows into Idaho Power's hydroelectric projects are

- 1 reduced, Idaho Power's hydroelectric generation is reduced.
- 2 Extreme temperatures increase demand for power by
- 3 customers, who use electricity for cooling and heating, and
- 4 moderate temperatures decrease demand for power.
- 5 Precipitation or the lack thereof also directly affects the
- 6 Company's irrigation load. Weather and hydro-production
- 7 are inextricably linked. Reduced hydroelectric generation
- 8 resulting from below normal water flows requires the
- 9 Company to use more expensive thermal generation and/or
- 10 purchased power to meet the electrical needs of its
- 11 customers.
- 12 Q. Are there any other water or weather-related
- 13 risks of the Company that you would like to comment on?
- 14 A. Yes. Comments from credit rating agencies and
- 15 equity analysts have expressed concern about the potential
- 16 impacts from aguifer recharge and water rights. The
- 17 Company's reliance on hydro generation in general has come
- 18 under scrutiny with recent history delivering so many
- 19 below-normal water years in the Company's region. Some of
- 20 the water issues impacting Idaho Power occur primarily in
- 21 the Idaho service territory but they impact the general
- 22 risk profile of the Company. While it is difficult to
- 23 quantify potential exposures, the heightened level of
- 24 discussions and disagreements regarding water related

- 1 issues have increased the Company's risk profile in the
- 2 financial community.
- 3 Q. Has anyone in the financial community tried to
- 4 quantify the risks relative to hydro exposure for the
- 5 Company?
- 6 A. Yes. While all of the rating agencies and
- 7 many in the equity analyst community have commented on the
- 8 significant level of risk the Company faces in regard to
- 9 its high reliance on hydro power, S&P actually reviewed the
- 10 hydro issue specifically for Northwest utilities. On
- 11 January 28, 2008, S&P issued a report titled, "Pacific
- 12 Northwest Hydrology and Its Impact on Investor-Owned
- 13 Utilities' Credit Quality." This report took an in-depth
- 14 look at hydro implications for investor-owned utilities in
- 15 the Northwest. Regarding Idaho Power, the January 2008 S&P
- 16 report stated that, "Idaho Power's regulatory mechanisms
- 17 are strong, relative to the other companies in our survey,
- 18 but not strong enough to overcome significant exposure to
- 19 the variable flows of the Snake River." The report went on
- 20 to indicate the financial implications to the Company
- 21 related to this and other factors as described below:
- Despite having both a PCA and an
- 23 update process, the mechanisms have
- 24 not been able to fully insulate the
- company from the highly variable and
- 26 generally low flow conditions that
- 27 have persisted on the Snake River
- for the greater part of the past

- 1 Idaho Power's financial decade. 2 performance has been also hampered 3 load adjustment growth 4 mechanism that has resulted in a 5 cash loss on new customers. 6 regulatory lag due to the use of a 7 historical test year for the non-8 fuel component of rates.
- 9 Q. Do the Company's established mechanisms for
- 10 handling variations in power supply costs remove this
- 11 weather and water risk?
- 12 A. To a large extent, yes. However, because the
- 13 established mechanisms do not insulate the Company from the
- 14 effects of 100 percent of all power cost variations, larger
- variations translate to more volatility for financial
- 16 results. This higher volatility is viewed as elevated risk
- 17 by the financial community.
- 18 Q. Has the financial community viewed the recent
- 19 changes to the PCA in Idaho as helpful in regard to this
- 20 risk?
- 21 A. Yes. The financial community's perception is
- 22 that recent changes to the PCA mechanism have helped reduce
- 23 but not completely eliminate some financial risk.
- 24 4. Relicensing the Hells Canyon Complex.
- Q. Please describe the risks associated with the
- 26 renewal of federal licenses for the Company's hydroelectric
- 27 projects.

- 1 A. Idaho Power is the only investor-owned
- 2 electric utility in the United States that, under normal
- 3 water conditions, derives as much as 55 percent of its
- 4 Company-owned total system generation from hydro generating
- 5 facilities. With such a large percentage of the Company's
- 6 generation resources reliant on hydro facilities, a failure
- 7 to successfully renew the federal licenses of these
- 8 facilities could have a dramatic financial impact on the
- 9 Company and the prices its consumers pay for electricity.
- 10 For this reason, the Company has committed to expend
- 11 significant financial and human resources to obtain new
- 12 Federal Energy Regulatory Commission ("FERC") licenses for
- 13 its hydro generating capacity.
- 14 Q. What are the financial risks associated with
- 15 the Company's efforts to relicense its hydro generating
- 16 facilities?
- 17 A. Once a relicense application is filed, the
- 18 utility has no idea as to how long it will be before an
- 19 order is received from the FERC. This uncertainty,
- 20 combined with the potential loss of generation capability
- 21 due to operational requirements, and the magnitude of the
- 22 financial impact of unknown Protection, Mitigation, and
- 23 Enhancement ("PM&E") costs create financial risks for the
- 24 Company.

- 1 Q. Are there other hydro relicensing-based
- 2 financial risks considered by the investment community?
- A. Yes. For any particular generating facility,
- 4 the worst possible outcome would be the loss of the license
- 5 to a competing party. Along with the uncertainty as to the
- 6 eventual receipt of licenses and the costs involved in
- 7 preparing for the license applications, costs of PM&E
- 8 related to these projects are also difficult to quantify.
- 9 The potential financial magnitude of these PM&E costs and
- 10 their affect on the Company's low-cost hydro generation
- 11 resources threaten the financial stability of a company the
- 12 size of Idaho Power and the ultimate rates it must charge
- 13 its customers. These amounts will vary among facilities;
- 14 however, in all cases, they can be significant due to lost
- 15 generation capacity, generation at a higher cost, and the
- 16 decreased ability of the Company to time and control water
- 17 releases.
- 18 If the Company cannot generate when it is most
- 19 advantageous for the system, then some of the economic
- 20 value of the generation will be lost even if the amount of
- 21 total generation does not change. In addition to the hydro
- 22 relicensing risk, the Company continually faces significant
- 23 capital, operating, and other costs relating to compliance
- 24 with current environmental statutes, rules, and
- 25 regulations. These costs may be even higher in the future

- 1 as a result of, among other factors, changes in legislation
- 2 and enforcement policies and the potential additional
- 3 requirements imposed in connection with the relicensing of
- 4 the Company's hydroelectric projects.
- 5 Q. Please address the risk specifically
- 6 associated with the Company's relicensing effort before the
- 7 FERC for the Hells Canyon generating facilities.
- 8 A. Idaho Power's Hells Canyon generating
- 9 facilities, comprised of Hells Canyon, Oxbow, and Brownlee
- 10 dams, make up 67 percent of the Company's hydro generation
- 11 capacity and 40 percent of its total generation capacity.
- 12 The Hells Canyon license application was filed in July 2003
- 13 and accepted by the FERC for filing in December 2003. The
- 14 FERC process moves at a slow and deliberate pace due to the
- 15 large number of interested parties involved in evaluating
- 16 the application. Therefore, the timing of the issuance of
- 17 a new Hells Canyon facilities license remains uncertain.
- 18 Historically, FERC has given the Company an annual license
- 19 renewal (under the existing old license) until the formal
- 20 new license is issued. It is difficult to predict the
- 21 ultimate financial impact of the relicense until the new
- 22 FERC license is issued and all of the relicense conditions
- 23 are known.
- Q. Please comment on the relicensing efforts that
- 25 the Company has already undertaken.

- 1 A. As part of the FERC relicensing regulations
- 2 and pursuant to the Federal Power Act, the Company is
- 3 required to conduct numerous studies and evaluations
- 4 concerning botanical, land management, hydraulic, flow
- 5 modeling, sedimentary, water quality, aquatic, recreation,
- 6 cultural resource, and fish and wildlife issues.
- 7 Q. How does the Company account for the cost of
- 8 these projects?
- 9 A. Idaho Power books the project costs to
- 10 Construction Work in Progress ("CWIP") because they are
- 11 part of the relicensing process pursuant to FERC and state
- 12 accounting requirements. While the costs are included in
- 13 CWIP, the Company accrues a capitalization charge commonly
- 14 referred to as an Allowance for Funds Used during
- 15 Construction ("AFUDC"). The AFUDC is a non-cash item that
- 16 represents the cost of related debt and equity financing.
- 17 The component for AFUDC attributable to borrowed funds is
- 18 included as a reduction to interest expense, while the
- 19 equity component is included in other income. The total
- 20 amount of AFUDC is charged to CWIP.
- Q. What were the accumulated costs related to the
- 22 Hells Canyon relicensing at December 31, 2010?
- A. The total amount the Company had accrued in
- 24 CWIP was \$130.2 million related to Hells Canyon

- 1 relicensing. Included in this amount was \$50.6 million in
- 2 AFUDC.
- 3 Q. Was recovery previously granted for some of
- 4 the AFUDC that is accruing on the Hells Canyon project?
- 5 A. Yes. Per Commission Order No. 30722, the
- 6 Company is currently authorized to recover, in the Idaho
- 7 jurisdiction, \$6.5 million annually, on a pre-tax basis, to
- 8 cover the impacts of AFUDC. On an after tax basis, the
- 9 amount is \$10.6 million. Through December 31, 2010, Idaho
- 10 Power has accrued/received \$13.3 million in pre-tax dollars
- and \$8.0 million in taxes for a total of \$21.2 million.
- 12 The roughly \$21 million of accrual has been accumulated in
- 13 a regulatory liability account and accrues a carrying
- 14 charge to the benefit of customers. The regulatory
- 15 liability account will eventually be used to offset AFUDC
- 16 in the CWIP account upon closing to plant in service.
- 17 Q. What will occur when the Company receives a
- 18 new license for the Hells Canyon facilities?
- 19 A. The amounts in CWIP, net of any accrued
- 20 balance in the regulatory liability account for amounts
- 21 received relative to AFUDC, will be transferred to plant in
- 22 service and the accumulation of AFUDC will cease. The
- 23 result will be an increase in rate base with earnings of
- 24 the Company declining until this additional amount is
- 25 included in rate base and reflected in rates since there

- 1 will be no ongoing AFUDC. Because this is a relicense of
- 2 an existing hydro facility, there will be no increase (and
- 3 potentially a decrease due to operational changes) in the
- 4 generation of power and thus no increase in sales revenues.
- 5 The investment community sees this as a risk that confronts
- 6 the Company which can be summarized as follows: upon
- 7 receipt of a relicense, (1) the Company's earnings will go
- 8 down (no continuing AFUDC), (2) the Company's rate base
- 9 will go up (transfer from CWIP), and (3) no additional
- 10 sales revenues (same plant but new license) will result.
- 11 If the completion of relicensing is not aligned perfectly
- 12 with the allowance of new effective rates that recognize
- 13 the transfer of previously deferred relicensing costs into
- 14 rate base, the Company will be financially harmed. For the
- 15 period of time the new rate base is under review by the
- 16 Commission, the Company will earn no return on roughly \$100
- 17 million of investment. This potential regulatory lag
- 18 combined with any additional potential for some
- 19 disallowance is a significant risk factor based upon the
- 20 size of the investment.
- Q. Why did you not ask for the additional amounts
- 22 of AFUDC in this case, or simply ask to have the entire
- 23 amount considered as rate base?
- A. As explained earlier in my testimony, the
- 25 Company is very cognizant of the economic conditions in its

- 1 service territory, and in this filing, Mr. Anderson
- 2 directed Mr. Gregory W. Said to look for opportunities to
- 3 lessen the immediate rate impact on Idaho Power's
- 4 customers. In light of that, an additional AFUDC component
- 5 was considered in preparation for this rate filing but
- 6 inclusion would have increased Idaho Power's request for
- 7 additional rates by approximately \$4 million while
- 8 providing no additional support for the income statement.
- 9 Given this item had negative customer impacts and only
- 10 provided cash benefits to Idaho Power, it was selected as
- 11 an item that could be deferred at this time. The Company
- 12 proposes that the previously authorized collection relative
- 13 to AFUDC continue.
- 14 5. Risk Associated with Purchase of QF Energy.
- 15 Q. Does the regulatory treatment of the Company's
- 16 energy purchases from QFs pursuant to the Public Utility
- 17 Regulatory Policies Act of 1978 ("PURPA") increase the
- 18 financial risk to Idaho Power?
- 19 A. Yes. It is important to note that in a very
- 20 short time frame, the Company has experienced unprecedented
- 21 growth in the total amount of generation and financial
- 22 commitments as the result of a high number of agreements it
- 23 has entered into with PURPA projects, many of which are
- 24 wind generators. The regulatory treatment of QF
- 25 expenditures provides for a one-for-one recovery of dollars

- 1 expended, but does not provide for any return to compensate
- 2 the Company for this activity. The Company is, in effect,
- 3 buying and selling energy pursuant to a legal mandate
- 4 without any compensation for providing this service.
- 5 Simplistically, this regulatory treatment is similar to
- 6 requiring a person operating a business to buy a product at
- 7 the same price it must be sold. The mere dollar-for-dollar
- 8 recovery of QF expenditures, with no return for the use of
- 9 the Company's general and administrative resources, balance
- 10 sheet, and liquidity in managing QF programs, is viewed as
- 11 a significant risk by the rating agencies. The rating
- 12 agencies are not making a judgment related to the
- 13 appropriateness of QF energy purchase programs, but merely
- 14 pointing out the cost of the financial risk(s) arising from
- 15 a QF transaction, and that this risk should be reflected in
- 16 a higher return on equity to credit the Company for its QF
- 17 contracts.
- Q. Do the rating agencies recognize the financial
- 19 costs of OF-related transactions?
- 20 A. Yes. Like other electric utilities, when the
- 21 Company adds to its rate base, it must use some portion of
- 22 shareholder equity to fund the investment. The Company
- 23 must maintain its proportion of equity to debt above a
- 24 certain level as it continues this investment process. If
- 25 it does not, the debt level increases and the Company will

- 1 face the threat of a ratings downgrade. Conversely, when
- 2 the Company enters into a QF contract for purchased power,
- 3 an obligation not reflected in its financial statements, an
- 4 increase in equity is needed to maintain credit quality.
- 5 Unless an equity component is provided to offset the debt-
- 6 like obligation of long-term QF purchase power contracts,
- 7 the Company faces off-balance sheet financial risk. For
- 8 financial commitments that do not appear on the balance
- 9 sheet, analysts at S&P impute the debt and interest
- 10 equivalents on the financial statements of the Company to
- 11 achieve a more accurate picture of the risk associated with
- 12 the investment and the Company's related commitment. The
- 13 added equity needed to offset this imputed debt and
- 14 interest represents the effect that long-term purchased
- 15 power commitments have on the cost of capital. Any
- 16 increase in the long-term obligation of a utility related
- 17 to its capacity and energy resources will have to be backed
- 18 by an appropriate amount of equity in the eyes of the
- 19 ratings agencies.
- In reviewing its evaluation of the credit
- 21 implications of QF-related expenditures, in May of 2003, as
- 22 stated below, S&P noted that such agreements are "debt-like
- 23 in nature" and that the increased financial risk must be
- 24 considered in evaluating a utility's credit risks.

1 Standard & Poor's Ratings Services 2 views electric utility purchased-3 power agreements (PPA) as debt-like 4 nature, and has historically 5 capitalized these obligations on a 6 sliding scale known as a 7 spectrum.' Poor's Standard & 8 applies a 0 percent to 100 percent 9 'risk factor' to the net present 10 PPA capacity value (NPV) of the

as the debt equivalent.

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Standard Poor's evaluates benefits and risks of purchased power by adjusting a purchasing utility's financial reported statements to allow for more meaningful with comparisons utilities that build generation. Utilities build that typically finance construction with a mix of debt and equity. A utility that leases a power plant has entered into a debt transaction for that facility; a capital lease appears on the utility's balance sheet as debt. A PPA is a similar fixed commitment. When a utility enters into a longterm PPA with а fixed-cost component. it takes on financial risk. Furthermore, utilities are financially typically not compensated for risks thev the assume purchasing power, purchased power is usually recovered dollar-for-dollar as an operating expense.

payments, and designates this amount

- 41 Q. Are QF-related expenditures really that
- 42 material?
- A. Yes. As of the end of 2010, Idaho Power had
- 44 126 signed cogeneration/small power production ("CSPP")-

- 1 related contracts with QFs representing 1,188 megawatts
- 2 ("MW") of capacity. Ninety-one QF projects with a
- 3 nameplate capacity of 491 MW were on-line at the end of
- 4 2010. In 2010, the Company made payments of approximately
- 5 \$55 million to QF projects. For the 2011 PCA forecast year
- 6 (June 1, 2011, through May 31, 2012), the Company
- 7 anticipates payment of approximately \$91 million to QF
- 8 projects. See Case No. IPC-E-11-06. The Company is
- 9 currently obligated to pay approximately \$3.9 billion over
- 10 the next 20 years to QF developers. See Case No. GNR-E-10-
- 11 4, Comments of Idaho Power Company. These substantial and
- 12 increasing liabilities to QF project developers create a
- 13 material risk factor for Idaho Power without any
- 14 corresponding potential risk mitigation or reward.
- 15 Q. Is the Company proposing to be compensated for
- 16 QF energy it purchases in this docket?
- 17 A. No. In the past, proposals had been made to
- 18 allow Idaho Power a management fee connected with the costs
- 19 it incurs in managing its CSPP contracts. See, e.g., Order
- 20 No. 18190 at 21. While Idaho Power is not requesting any
- 21 type of management fee in this case, it is important that
- 22 the Commission acknowledge the risks posed by the Company's
- 23 PURPA contract obligations as part of determining an
- 24 appropriate ROE for the Company.

- 1 6. Enhancements and Reliability.
- 2 Q. Please describe the risks relative to the
- 3 Company's ability to recover significant capital investment
- 4 required for its electrical requirements.
- 5 A. As the Company's generation and transmission
- 6 systems age and customer electrical requirements increase,
- 7 additional investment is required to maintain reliability
- 8 standards and the additional demand on its electrical
- 9 infrastructure. The Company's year-end 2010 Form 10-K
- 10 reports a construction budget of between \$320 to \$330
- 11 million in 2011 and between \$450 million to \$470 million of
- 12 new construction expenditures over the two-year period of
- 13 2012 through 2013. Construction investments of this
- 14 magnitude introduce two elements of risk. First, the
- 15 ability of the Company to attract the required capital and,
- 16 second, the recovery of these investments is on a deferred
- 17 basis and subject to the regulatory process.
- 18 Q. Has growth not slowed substantially with the
- 19 recent recession?
- 20 A. Growth has slowed but it has not halted. That
- 21 said, demands for new capital relating to maintaining a
- 22 safe, reliable system that satisfies federal and state
- 23 compliance, reliability, and security mandates remain
- 24 significant in size and a financial burden to the Company,
- 25 as described in greater detail in Mr. Anderson's testimony.

- 1 The Company still bears significant risk meeting its
- 2 obligation to safely and reliably serve customers and
- 3 continues to feel the pressure to raise large amounts of
- 4 growth-related capital requirements. Additionally, efforts
- 5 at the national level to reshape energy policy may place
- 6 new upward pressure on spending. New federal energy
- 7 policies are constantly evolving and will most likely bring
- 8 additional spending requirements to meet renewable
- 9 portfolio standards and to comply with expected carbon
- 10 reducing efforts.
- 7. Company Size and Geographic Concentration.
- 12 Q. Does IDACORP's size have an impact on
- 13 investor's perceived level of risk?
- 14 A. Yes, IDACORP's relatively small market
- 15 capitalization compared to its peers is a factor that makes
- 16 IDACORP riskier than the average electric utility holding
- 17 company. IDACORP's \$1.8 billion market capitalization is
- 18 much smaller than the \$7.3 billion dollar average market
- 19 cap of the electric utilities used by Dr. Avera to estimate
- 20 the range of acceptable ROEs. There is well-documented
- 21 evidence that investors in smaller companies expect higher
- 22 rates of return than larger companies, but also face higher
- 23 risk.<sup>2</sup> Idaho Power does not have a corporate parent with a

<sup>&</sup>lt;sup>1</sup> As of April 26, 2011, www.yahoo.com/finance.

 $<sup>^2</sup>$  See Chapter 7 "Firm Size and Return" of  $\mathit{Ibbotson}\ \mathit{SBBI}\ 2011\ \mathit{Classic}\ \mathit{Yearbook}.$ 

- 1 large balance sheet and strong credit ratings to rely on
- 2 during times of financial stress. Also, the Company faces
- 3 a concentrated regulatory risk compared to many of its
- 4 peers because 95 percent of its retail revenues come from
- 5 one jurisdiction. Both equity analysts and the credit
- 6 agencies consistently identify regulatory risk as one of
- 7 the chief risk factors for the Company. This lack of
- 8 diversification, combined with the relatively small size
- 9 would argue for a higher required return from investors
- 10 compared to Idaho Power's peers.

#### 11 III. CAPITAL STRUCTURE

- 12 Q. Would you please describe Exhibit No. 12?
- 13 A. Exhibit No. 12 details the calculation of
- 14 Idaho Power's capital structure for long-term debt, the
- 15 common equity balance resulting from the Company's
- 16 forecasted year-end 2011 capital structure prepared under
- 17 my direction and the resulting, recommended overall rate of
- 18 return.
- 19 Q. The capital structure presented on Exhibit No.
- 20 12 incorporates changes to the Company's financial
- 21 reporting of its capital structure. Could you please
- 22 discuss the rationale for the variance?
- A. For financial reporting purposes, the American
- 24 Falls Bond Guarantee and the Milner Dam Note Guarantee are
- 25 included in the long-term debt portion of the capital

- 1 structure. For ratemaking purposes, the interest costs
- 2 associated with both the American Falls and the Milner debt
- 3 securities are treated as operations and maintenance
- 4 expenses. Even with these exclusions, the capital
- 5 structure presented in my Exhibit No. 12 is reasonable in
- 6 light of industry and rating agency criteria.
- 7 Q. What is the Company's proposed cost of debt?
- 8 A. As shown on Exhibit No. 13, which details the
- 9 calculation of the cost of debt used in the estimated year-
- 10 end 2011 capital structure, the Company's proposed cost of
- 11 debt is 5.728 percent.
- 12 Q. Has the Company made any changes to its method
- 13 for calculating its cost of debt?
- 14 A. Yes. Idaho Power determined that in previous
- 15 filings its debt calculation method did not fully account
- 16 for the actual cost of debt. Specifically, previous debt
- 17 calculations failed to fully consider the effect of
- 18 discounts, premiums, and expense of issue on the annual
- 19 cost of each bond. The Company studied different methods
- 20 to calculate the cost of debt, including methods used by
- 21 other utilities that had filed cases in Idaho. The Company
- 22 used the bond yield to maturity method in its Oregon filing
- 23 in 2009, as well as in Idaho. See OPUC Case No. UE 213 This
- 24 method has also been used by Rocky Mountain Power and
- 25 Avista in their filings before the Commission, and it was

- 1 not contested in either case. See PAC-E-10-07 and AVA-E-
- 2 10-01
- 3 Q. Please explain the new cost of debt
- 4 calculation on Exhibit No. 13?
- 5 A. The calculation takes the settlement date,
- 6 maturity date, coupon rate and net proceeds at the issuance
- 7 date for each debt issue to produce a bond yield to
- 8 maturity. The bond yield was then multiplied by the
- 9 principal amount outstanding for each debt issue, resulting
- 10 in an annualized cost of each debt issue in column 12. The
- 11 total in column 12 for all the debt issues produces a total
- 12 annual effective cost of debt in line 25. This total was
- 13 divided by the total net proceeds in column 10 to produce
- 14 the weighted average cost for all long-term debt in column
- 15 11, line 25. This method is a more accurate calculation
- 16 because the expense of issue associated with a bond is
- 17 essentially pre-paid interest and the net proceeds, not the
- 18 principal amount of the bond, are all that is available to
- 19 be invested in property, plant, and equipment (rate base).
- Q. Does the Company utilize variable rate
- 21 securities in its long-term capitalization?
- 22 A. Yes. The Company currently utilizes one
- 23 variable rate security in its long-term capitalization.
- 24 The Port of Morrow (Boardman) Pollution Control Revenue

- 1 Bonds Variable Rate Series 2000 (\$4.36 million) is listed
- 2 on line 21 of Exhibit No. 13.
- 3 Q. Would you please describe the variable rate
- 4 nature of this pollution control bond?
- 5 A. This variable rate pollution control bond,
- 6 although considered a long-term security, has features that
- 7 allow the Company to take advantage of rates applicable to
- 8 short-term securities. The interest rate is determined the
- 9 first day of a weekly period by a Remarketing Agent. The
- 10 Remarketing Agent examines tax-exempt obligations
- 11 comparable to the Boardman Variable Bonds known to have
- 12 been priced or traded under the then-prevailing market
- 13 conditions and finds the lowest rate which would enable
- 14 sale of the Boardman Variable Rate Bonds.
- 15 Q. How did you determine what rate to use for the
- 16 Boardman Variable Rate Bond?
- 17 A. I used actual rates for January through March
- 18 and forecasted the remaining monthly rates for 2011. For
- 19 the forecast I combined monthly rates from the Securities
- 20 Industry and Financial Markets Association ("SIFMA")
- 21 forward curve, a commonly used and accepted industry
- 22 metric, with the observed spread between the Boardman
- 23 Variable Rate Bond and the SIFMA rate. The spread I used
- 24 was 1.25 percent over the SIFMA rate this was the average
- 25 spread from mid-April through December of 2010. Prior to

- 1 this time, the spread was significantly higher. The
- 2 average rate for the year, when combining the actual and
- 3 forecasted rates, is 1.55 percent, which is actually lower
- 4 than the average rate observed for this bond in 2010.
- 5 Q. Please comment on the structure and rates for
- 6 the Humboldt and Sweetwater County bonds and how they
- 7 differ from the last rate case.
- 8 A. In the last rate case, the Sweetwater and
- 9 Humboldt County bonds were in an auction rate mode that
- 10 reset periodically (every seven days for Sweetwater and
- 11 every 35 days for Humboldt). The mode had produced short-
- 12 term rates for the long-dated securities even lower than
- 13 the Boardman Variable Rate Bonds, and these benefits have
- 14 been passed on to customers through a lower overall cost of
- 15 capital structure since 2003. However, in February of
- 16 2008, the entire auction rate market began to deteriorate
- 17 rapidly based on overall credit worries in the market,
- 18 specifically around the mono-line insurers which quarantee
- 19 a large portion of the debt in this market. Both the
- 20 Sweetwater and Humboldt bonds began to experience much
- 21 higher reset rates through the auction process (e.g.,
- 22 between 7 and 10 percent for Sweetwater). The Company
- 23 arranged for a short-term loan and used the proceeds to
- 24 purchase these bonds and hold them in Idaho Power's name.
- 25 In August of 2009, the Company remarketed these bonds into

- 1 long fixed rate modes, which are reflected on the Exhibit
- 2 No. 13
- 3 Q. Have there been any other significant
- 4 refinancing in recent years?
- 5 A. Yes. In 2010, Idaho Power made a somewhat
- 6 unusual decision to prefund an obligation for first
- 7 mortgage bonds that were due in 2011, slightly more than
- 8 six months early. The prefunding decision required the
- 9 Company to incur negative carrying costs relative to the
- 10 investment opportunities that were available. This
- 11 decision secured some of the lowest long-term financing
- 12 rates that Idaho Power has ever enjoyed; \$100 million at a
- 13 3.4 percent coupon for ten years and \$100 million at a 4.85
- 14 percent coupon for thirty years. The rates achieved were
- 15 record setting in the time frame they occurred and will be
- 16 beneficial to the customer for many years to come as the
- 17 proceeds of this financing were used to prefund near-term
- 18 construction costs and repay \$120 million of outstanding
- 19 mortgage bonds due on March 2, 2011, that carried a coupon
- 20 of 6.6 percent. While not listed as a risk factor,
- 21 opportunities to retire existing bonds with less costly
- 22 financing will be more difficult in the near term. The
- 23 next two tranches of first mortgage bonds due for
- 24 redemption in 2012 and 2013 carry coupons below 5 percent.

1	IV. OVERALL COST OF CAPITAL				
2	Q. What is the overall cost of capital for Idaho				
3	Power?				
4	A. As shown on Exhibit No. 12, using the				
5	Company's projected year-end 2011 capital structure, the				
6	Company's cost of debt as presented in my testimony, and				
7	incorporating the recommended 10.5 percent cost of equity,				
8	the resultant overall cost of capital for Idaho Power is				
9	8.17 percent. This is an appropriate rate of return to be				
10	utilized by the Commission when deriving the Company's				
11	revenue requirement.				
12	Q. Does this conclude your direct testimony in				
13	this case?				
14	A. Yes, it does.				
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#### **BEFORE THE**

2011 JUN -1 PM 2: 43

## IDAHO PUBLIC UTILITIES COMMISSION CASE NO. IPC-E-11-08

**IDAHO POWER COMPANY** 

KEEN, DI TESTIMONY

**EXHIBIT NO. 11** 



# Idaho Power Corporate Credit Ratings 2001 - 2010

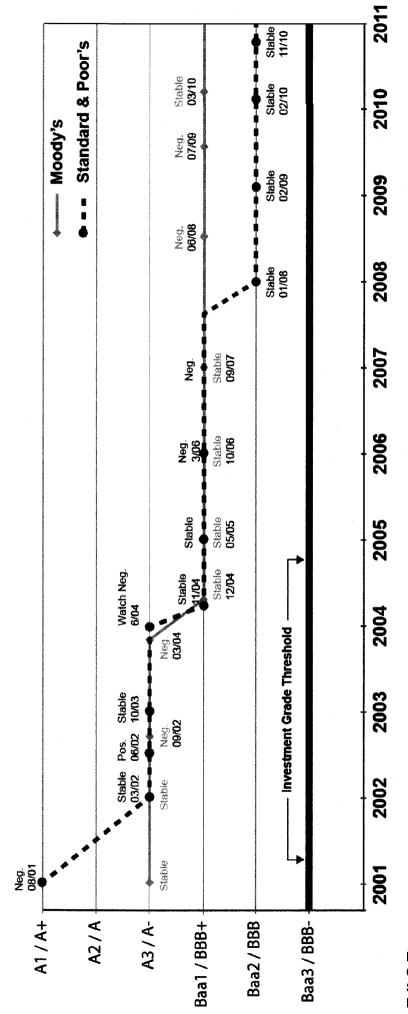


Exhibit No. 11 Case No. IPC-E-11-08 S. Keen, IPC Page 1 of 1

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#### **BEFORE THE**

2011 JUN - 1 PM 2: 43

## IDAHO PUBLIC UTILITIES COMMISSION CASE NO. IPC-E-11-08

**IDAHO POWER COMPANY** 

KEEN, DI TESTIMONY

**EXHIBIT NO. 12** 

#### **IDAHO POWER COMPANY**

### PRO FORMA COST OF CAPITAL SUMMARIZED December 31, 2011 Capitalization

(1)	(2)	(3)	(4)	(5)
Line	Capitalization Structure		Embedded	Weighted
No	Amount	Percent	Cost	Cost
1 Long-term Debt	1,465,460,000	48.824%	5.728%	2.797%
2 Preferred Stock	0	0.000%	0.000%	0.000%
3 Common Equity	1,536,028,822	51.176%	10.500% *	5.373%
4 Total Capitalization	\$3,001,488,822	100.000%		8.170%

#### Note:

<sup>\*</sup> Requested Rate of Return

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#### **BEFORE THE**

2011 JUN -1 PM 2: 43

## IDAHO PUBLIC UTILITIES COMMISSION CASE NO. IPC-E-11-08

**IDAHO POWER COMPANY** 

KEEN, DI TESTIMONY

**EXHIBIT NO. 13** 

IDAHO POWER COMPANY PRO FORMA COST OF LONG-TERM DEBT As of 12/31/2011

(s,000)

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8,953.9 3,004.5 75.5 10,002.2 2,813.0 3,328.2 3,481.3 7,455.6 6,316.3 3,592.2 6,922.2 81,683.3 5,022.0 6,127.1 4,164.3 6,026.0 4,941.5 5,362.3 71,681.2 Effective 3,097.7 Cost 5.728% 6.033% 6.359% 5.952% 1.731% Yield To 4.425% 5.949% 5.626% 6.051% 5.802% 6.396% 6.362% 6.213% 6.316% 4.635% 3.592% 5.022% 6.127% 1.941% 5.650% Maturity 53,666.2 68,984.3 65,628.4 98,504.5 98,575.6 1,268,613.0 4,189.7 1,425,913.3 49,092.1 38,221.4 98,780.1 45,445.0 157,300.3 55,741.7 18,335.4 28,565.3 98,371.6 07,665.7 Proceeds (3 Net (3 Net (3 4,355.0 170.3 1,191.2 641.2 1,335.2 585.8 3,849.7 1,500.0 1,227.5 1,664.6 1,034.9 1,199.4 21,204.1 8,634.3 34,363.8 524.4 1,129.4 1,254.4 13,159.7 Issuance Costs 5,182.9 374.5 748.0 408.6 278.6 185.0 235.3 499.0 0.0 383.5 268.0 0.0 Discount ,052.0 36.4 0.0 170.0 5,182.9 8 100.000 100.000 100.000 99.815 99.456 99.465 99.948 99.233 98.640 99.319 99.732 99.819 99.801 100.000 99.501 99.830 Price 6 Outstanding 116,300 49,800 4,360 70,000 70,000 50,000 55,000 60,000 40,000 000'001 120,000 100,000 130,000 170,460 1,465,460 000'00 1,295,000 9 Principal Amount 116,300 55,000 60,000 140,000 100,000 49,800 4,360 170,460 1,465,460 70,000 50,000 120,000 100,000 130,000 100,000 100,000 ,295,000 penssi 3 4/1/2033 12/1/2024 4/1/2019 2/1/2027 1/15/2012 11/15/2032 8/15/2035 7/15/2018 7/15/2026 10/1/2013 3/15/2034 11/1/2020 3/15/2040 8/15/2034 6/15/2037 0/15/2037 3/1/2020 Maturity 11/15/2002 1/15/2002 8/16/2004 8/26/2005 7/10/2008 3/30/2009 3/20/2009 8/20/2009 5/17/2000 5/13/2003 5/13/2003 3/26/2004 6/22/2007 0/18/2007 1/20/2009 8/30/2010 8/30/2010 Settlement Date ල Coupon Rate 5.875% 6.025% 5.15% 6.30% 6.25% 6.15% 4.25% 5.30% 5.25% 6.00% 5.5% 1.50% 2.5% 3.40% Total Pollution Control Revenue Bonds Humboldt 5.15% Series 2003, due 2024 Port of Morrow Series 2000, due 2027 Sweetwater 5.25% Series, due 2026 Pollution Control Revenue Bonds: Total First Mortgage Bonds 5.875% Series, due 2034 6.025% Series, due 2018 5.30% Series, due 2035 6.00% Series, due 2032 4.25% Series, due 2013 6.30% Series, due 2037 6.25% Series, due 2037 6.15% Series, due 2019 4.75% Series, due 2012 5.5% Series, due 2034 4.50% Series, due 2020 3.40% Series, due 2020 4.85% Series, due 2040 5.5% Series, due 2033 **TOTAL DEBT CAPITAL** Ξ First Mortgage Bonds: Class and Series

9

5 5

NOTE: American Falls Dam Bond and Milner Dam Note are guarantees. These instruments are excluded from rate making calculations and therefore are omitted from this schedule. Forecasted 2011 rate. See Cost of Long-Term Variable Rate Debt schedule.